



The Firm

XTX Markets ("XTX") is a leading quantitative-driven electronic market-maker with an award winning eFX trading platform and client servicing team. We partner with counterparties, exchanges and e-trading venues globally to provide banks, brokers, real money, and other financial institutions with continuously streaming liquidity across global products

We aim to have a vital role within the industry – contributing differential sustainable pricing to public markets while being a thought leader in market micro-structure advancements.

Culture

XTX is not “just another financial services company”, beyond our adherence to the relevant regulation and codes of practice governing our sector within countries where we operate, we view ourselves differently.

For XTX, providing liquidity to financial markets and their customers represents an enormous and difficult set of forecasting problems, the resolution of which requires solving ever larger data and technology problems. To achieve our goal requires exceptional levels of innovation, scientific skill, hard work and passion to provide the best possible value for those individuals and organisations needing access to the markets.

XTX is a company that rewards people on merit and excellence, not necessarily on experience, avoiding the bureaucracy of large organisations and maintaining a flat hierarchy. Work is fast paced, we ensure decision making is efficient and changes are quickly implemented.

People working at XTX enjoy a culture of trust, innovation and scientific rigour. It’s a collaborative and friendly environment where people are highly engaged with their work.

The Position

Liquidity and Distribution – Global Products

The group is focused on Global Products. Providing liquidity directly to clients spanning banks, hedge funds, systematic funds, retail brokers, real money and ECNs – With roots in Foreign Exchange and Precious metals.



XTX Markets LLC

10 Hudson Yards, 40th Floor, 10th Avenue and 30th Street, New York, New York 10001

XTX Markets LLC is registered in the State of New York

Key Responsibilities

As a member of the Liquidity and Distribution Team. We're looking for interested candidates with the ability to:

- Optimize pricing and risk management structures to drive revenue growth
- Maximise the value of client relationships
- Understand and communicate XTX's value proposition
- Expand existing and new relationships for the firm
- Develop an understanding and communicate Market Structure and Micro Structure with Clients, Vendors, Tech Providers and Regulators
- Drive forward projects expanding XTX's universe of product offerings

Candidate Attributes

- Ethical. You adhere to principles that objectively would be considered as moral and of high integrity.
- You are highly self-motivated, driven to excel and a team player. Current and former colleagues consider you exceptionally hard working, meticulously detail oriented, conscientious, proactive and with strong ability to execute projects.
- Outstanding aptitude evidenced by a track record of resolving problems of both a practical and analytical nature.
- Innovative. You continually think about how improvements in technology and processes can achieve better results. You are conscious of the long-term cost of short term decisions but demonstrate good judgment on when to be pragmatic.
- Excellent written, verbal and presentational communication skills.

Technical Skills and Experience

- 3+ years' experience.
- Strong technical reasoning skills
- Track record of client interaction – Not necessarily in a Distribution role
- Ability to learn and develop relationships with clients and other market participants
- Entrepreneurial
- Willingness and eagerness to learn/grow across asset class