The Firm

XTX Markets ("XTX") is a proprietary trading firm focused on establishing itself as the leading global market maker in the asset classes it trades. The aim is for XTX to play a vital role by contributing liquidity to various public markets across a broad range of asset classes including equities, fixed income, foreign exchange and commodities. XTX has an award winning trading platform providing banks, brokers and other financial institutions with continuous liquidity.

The Role

Onboarding

You are responsible for the coordination and execution of the global onboarding process for XTX's business. Working alongside Distribution, Legal, Trading and Technology teams at XTX, you will be responsible for coordinating and executing a streamlined onboarding process of a counterparty from a Sales introduction through to live trading.

The day-to-day activities to which you will coordinate and provide oversight on include:
- Establishing reliable connectivity for counterparties to XTX's global eFX trading hubs (LN, NY, SG, TK)
- Configuring FIX server connectivity for UAT and Prod environments
- Answering counterparty's technical queries on XTX's FIX/ITCH specification
- Assisting counterparties through a predefined conformance testing to meet platform standards
- Establishing ongoing transportation of trading give up messages to our FX PBs
- Organise counterparties, brokers and any required XTX teams to partake in first live trades to ensure a straight through trading and give up confirmation process
- Ensure the successful handoff of a counterparty to the trading team for 24x6 monitoring

Strategic initiatives to which you can add value to the Business Development team include:
- Summarise and report newly established or decommissioned counterparties to ensure all parts of the firms are aware of the new business onboarded
- Automate aspects of the onboarding process throughout the Business Development team, integrating with Asana, Slack and any third party tools/technologies that support the firm's growth
- Ensure the ongoing accuracy of counterparty contact details and distribution lists

Candidate Attributes

- Possess good academic credentials achieving no less than 2:1 or equivalent in undergraduate studies at a leading university in a technical subject
- Demonstrate an outstanding aptitude and track record for analytical and practical problem solving in a commercial setting. Your problem solving skills extend beyond your field of academic study
- Strong people and relationship skills for coordinating with external counterparties, vendors and other internal teams
- Commercially think about how improvements in technology and processes can better achieve key business objectives. You are conscious of short term vs long term solutions and demonstrate good judgement in your chosen approach
- Ability and desire to manage large numbers of small projects, being conscientious of external time lines. Desire to manage the long term overall growth of complex technology systems
- Self-starting in delivering both day-to-day and long term initiatives

Technical Skills

- Comfortable to run pre-prepared commands to start, stop and analyse server side processes
- Strong and proven scripting skills that have been used to automate and scale business functions
- Ability or desire to learn to debug FIX and application logs for counterparty API usage
- Basic familiarity with network connectivity diagnostics
- Desire to learn new financial trading concepts in line with the growth of the business